**Steps to check decline in exports**

365. SHRI V. NARAYANASAMY: Will the Minister of COMMERCE be pleased to state-

(a) whether it is a fact that exports have registered a downward trend in the recent weeks; and

(b) if so, what are the reasons for the same and whether any corrective steps have been taken to increase the volume of exports?

THE MINISTER OF STATE OF THE MINISTRY OF COMMERCE ;(SHRI P. CHIDAMBARAM): (a) The trade figures are compiled on a monthly basis. There has been an increase in exports in recent months. The exports have increased from a level of Rs. 2573 crores in June 1991 to Rs. 3313 crores in July 1991. to. Rs. 3441 crores in August 1991 and further to Rs. 3656 crores in September 1991.

(b) The reasons for low growth in exports is mainly accounted for by steep decline in exports to countries in Rupee Payment Area which was the result of deliberate policy to compress exports on account of diffi culties being experienced by the USSR to supply necessary imports to India on account of dislocation in "the Soviet Union. Other factors in-clude decline in global output and exports, recession in major develop ed countries, depressed world prices ' for some of our agricultural pro ducts import curbs imposed on ac count of critical Balance of Pay ments situation which affected out domestic production, and steep hike in interest rates on export credit.

The Government introduced a package of trade policy reforms aimed at strengthening of export incentives, eliminating substantial volume of import licensing and optimal import compression. REP licences have been replaced by a new instrument named Eximscrips. These will be the means of obtaining access to certain categories of imports of raw materials, components and spares. The system of advance licensing as an instrument of export promotion has also been strengthened. Government has decided to allow established exporters to open foreign currency accounts in approved banks and allow exporters to raise external credits, pay for export related imports from such accounts, and credit export proceeds to such accounts. Besides, Government have taken other steps which including reducing controls through licensing, simplification of procedures for exports, activisation of Board of Trade, bilateral discussion with selected countries. interaction with national orga-nsations of trade and industry, etc.

**Target of export oriented units and export processing zones**

366. DR. YELAMANCHILI SIVAJI:
SHRI KAMAL MORARKA:
SHRI KRISHNA KUMAR BIRLA:

Will the Minister of COMMERCE be pleased to state:

(a) the total value of exports made by the 100 per cent export oriented units in Indian currency during the year 1988-89;

(b) what has been the performance of the 100 per cent exporl oriented units and Exports Processing Zones against the targets during last five years;

(c) whether Government have is sued new guidelines for these unit; recently; and

(d) if so, how these are going improve their performance?

THE MINISTER OF STATE O. THE MINISTRY OF COMMERC (SHRI P. CHIDAMBARAM): (a